



## Tell me all about....STUDIO KIDS Management

We are a Management Company for children. We have been interviewed on "ET-Entertainment Tonight" in May 2003 for the many outstanding children within our company that are featured on many feature films and television projects. Basically, we help manage children from the ages 15 days old to 18 years old in non-speaking, background or atmosphere work.

Many production companies call SKM regarding children for various television shows, feature films, commercials, music videos and some print-work. SKM helps guide you appropriately for your new adventure in the entertainment industry with you and your family. And help protect your family standards and values in future projects that may come your way. SKM has been in operation for many years by Lisa Santillan, a Christian mother of five children, including a set of twin boys of her own.

### WHAT DOES IT TAKE TO BECOME AN EXTRA?

A great attitude and an eagerness to want to learn about the entertainment industry. Since there is no speaking involved – NO classes are needed. You would need a great picture of the child, like a current snapshot from your own camera or from other sources. And you will need a current entertainment work permit and eventually a Coogan Block Trust account. An "Extra" can be anyone! We are always looking for all different types of Kids. When working as an "Extra" we need all ethnicities, shapes, ages, sizes, and unique character looking Kids. Sometimes we will need Mom & Dad's too!

### TWINS, TRIPLETS AND QUADRUPLTS!

Yes, we also specialize in multiples. We have represented a lot of multiples on many amazing projects. Heard of...Friends, Scrubs, Desperate Housewives, ER, US of Tara, Life with Bonnie, The Ghost Whisperer...those babies came from SKM. Since Lisa, the owner has twins she has a tender approach when working with the most fragile babies and Kids. Studios love multiples because of the "hour" issue. Identical twins, triplets and quadruplets are free to registration.

### WHAT WILL HAPPEN IF YOU SIGN WITH SKM?

Studio Kids Management is not a Talent Agent or Talent Agency. We are a management company!

You and your child are about to embark on a new and exciting adventure. We will educate and advise you of your child's career and get them all that they need to start their career as a new young actor. SKM will keep all of your documents needed for your child's career will be in order with the help of the parent or guardian. SKM will keep all documents current and available for production companies who wish to hire you. Studio Kids will take a 15% Management fee.

### WHAT WILL I NEED TO GET STARTED?

**First** – You will need to obtain an Entertainment Work Permit (Free) and must renew them every six months. A current copy will be needed in our office every time. SKM will help you obtain these documents.

**Second** – You will need pictures. We require you send us a least 10# - 4x6 color photos with the child behind a white background when registering. This is the great part you may either come to our "Meet & Greet/Photo Day" exclusive to Studio Kids only using Kellimac Photography and purchase great digital pictures with them or you may provide your own pictures from another source.

### LET'S TALK ABOUT SCHOOL AS AN EXTRA-

Your child will be educated on every set when hired. It is mandatory by law to have all school-aged children in school during a calendar school year. A licensed state certified school teacher will be hired by the production company who hires your child to have on set. They will ask each child to bring their appropriate school work with them to set. Except for summertime and holidays.

### HOW MUCH WILL I MAKE AS AN EXTRA?

When a production company hires a non-union & union minor as an Extra they will pay them \$130.00 minimum for each day they work. If a minor works on a Union background commercial as an Extra they will pay \$309.30 minimum per day. As an Extra they can be hired by production to be a Photo Double or Stand-In, since there is no speaking involved. And that pays a little more. At the discretion of some Directors extra's can be upgraded on any project they wish. All rates are never negotiated by Studio Kids. Production companies set prices for work prior to hire required by SAG, if union.

## WHAT PROJECTS HAS STUDIO KIDS BEEN INVOLVED IN?

**FEATURE FILMS** – Twilight, Valkyre, Hannah Montana The Movie, Merry Christmas Drake & Josh, Charlie Wilson's War, Iron Man, Bedtime Stories, American Girl, Forgetting Sarah Marshall, There will be blood, Pirates of the Caribbean 1, 2, 3, Santa Clause 3, I now pronounce you Chuck & Larry, Click, Drillbit Taylor, The Number 23, Nacho Libre, Rumor Has It, Because I Said So, The Good German, Norbit, 40 year old Virgin, Wedding Crashers, Spiderman I, II, Elizabethtown, War of the Worlds, Anger Mgmt., Benchwarmers, Spongebob Squarepants, Zathura, Van Helsing, Terminal, Spanglish, Seabiscuit, Scorpion King, Old School, Catch me if you can, Ocean's Eleven, Dodgeball, Kill Bill, Cat in the Hat, Daddy Day Care and much more. **TELEVISION SHOWS** – 'til Death, Gary Unmarried, Leverage, Greek, iCarly, Numbers, Chocolate News, Everybody Hates Chris, Lincoln Heights, Shark, Zoey 101, The Suite Life of Zack & Cody, Neds, Unfabulous, Drake & Josh, Desperate Housewives, CSI Las Vegas, NY, Miami, Gilmore Girls, The Closer, 7<sup>th</sup> Heaven, Grey's Anatomy, Big Love and much more. **COMMERCIALS** – Microsoft, Kelloggs, Toyota, Lexus, Sylvan Learning Center, Eli Lily, Visa, Ford, Chevrolet, Disneyland Adventure, Home Depot, Sears, IHOP, Cherrios, Totinos, McDonald's and much more.

### HOW DO I GET MY CHILD REGISTERED WITH SKM – BY MAIL

#### CHILDREN 3 AND UNDER –

1. Complete the "Invitation for Registration" for your child(ren).
2. Send a recent snapshot or school photo of your child to our office.
3. Then send a fee of \$25.00 for each minor child (age 15 days to 3 years old), which is for our "Studio Kids Packet", containing multitudes of information about the entertainment industry to guide you. The Studio Kids packet contains approx. Twenty-six (26) pages of literature.
4. Studio Kids will then send by mail the Studio Kids Packet to you.
5. Upon receiving our SKM Packet, fill it out and return it to Studio Kids.
6. Children 3 and under a \$25.00 fee will be charge at first call.
7. All documents needed to complete your child's folder will be necessary to consider your child "Active". Which includes a current work permit, photo and all SKM documents and fee's paid.
8. A final confirmation letter will be sent to client when all documents are received.
9. SAG Kids are free.

#### CHILDREN 4 to 17 years old –

1. Complete the "Invitation for Registration" for your child(ren).
2. Send a recent snapshot or school photo of your child to our office.
3. Then send a fee of \$25.00 for each minor child (4 to 17 years old), which is for our "Studio Kids Packet", containing multitudes of information about the entertainment industry to guide you. The Studio Kids packet contains approx. Twenty-six (26) pages of literature.
4. Studio Kids will then send by mail the Studio Kids Packet to you.
5. Upon receiving our SKM Packet, fill it out and return it with a one-time computer registration fee of \$25.00 for children 4-17 years old. Total complete cost is \$50.00 at sign-up.
6. All documents needed to complete your child's folder will be necessary to consider your child "Active". Which includes a current work permit, photo and all SKM documents and fee's paid.
7. A final confirmation letter will be sent to client when all documents are received.
8. SAG Kids are free.

### HOW DO I GET MY CHILD REGISTERED WITH SKM – IN PERSON

1. Call Studio Kids for the next scheduled "Meet & Greet/Photo Day" for the date and location at (562) 902-9838 press 2#. Come and bring your child and meet Lisa Santillan and she will share her journey on how she became one of the most recognized Management Companies in the entertainment industry. We will explain all the details about becoming an "Extra". We will share stories, answer questions and much more.
2. Check in at registration desk and obtain a Studio Kids Packet for total cost of \$50.00 (which includes a \$25.00 SKM Packet & \$25.00 Computer Registration Fee).
3. Total complete cost is \$50.00 at signup. Photo's not included.
4. All documents are needed to complete your child's folder will be necessary to consider your child "Active". Which includes a current work permit, photo and all SKM documents and fee's paid.
5. A final confirmation letter will be sent to client when all documents are received.

### SEND ALL INQUIRES TO OUR MAILING ADDRESS:

15068 Rosecrans Avenue #198, La Mirada, CA 90638  
Office (562) 902-9838 / Fax (562) 902-0498





# STUDIO KIDS Management

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INVITATION FOR REGISTRATION PACKET  
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Yes! Our family is very interested in getting more information to get started with Studio Kids Management.

Listed are all our children seeking a Management company:

- |         |          |                       |
|---------|----------|-----------------------|
| 1. .... | Age..... | Photo attached? ..... |
| 2. .... | Age..... | Photo attached? ..... |
| 3. .... | Age..... | Photo attached? ..... |
| 4. .... | Age..... | Photo attached? ..... |
| 5. .... | Age..... | Photo attached? ..... |
| 6. .... | Age..... | Photo attached? ..... |
| 7. .... | Age..... | Photo attached? ..... |

Please send a SKM packet to our home address:

Parent Name:

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Street Address:

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City	State	Zip Code
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(    ) ..... Home phone number

(    ) ..... Cell phone number

- Send a snapshot of each client
- Enclose a \$25.00 SKM Packet fee for each child

